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Orchid Advisors™
Transforming The Compliance Ecosystem™



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Orchid Advisory Over Your First Cup of Friday Morning Coffee

In Today's Issue:

- ATF Confirms Agenda for 2015 Firearms Industry Compliance Conference!
- Advisory: Serial Number Inventory Control and Regulation 27 CFR 478.39a
- Advisory: ATF Right of Entry and Examination
- ATF Revises the Federal Firearms Regulations Reference Guide - 2014 Edition (Revised)
- The Orchid Store is Now Open! Check It Out [Here!](#)
- NSSF Joins Orchid Advisors to Co-Sponsor Firearms Industry Compliance Conference. Discounted Registration Available to All Members. [Register Today](#) or Check out the [Agenda](#)
- Firearm Retailers to Benefit From Big Rock Sports and Orchid Advisors Partnership

ATF Confirms Agenda for 2015 Firearms Industry Compliance Conference!

Don't miss this unique opportunity to interact directly with the Bureau of Alcohol, Tobacco, Firearms and Explosives. Top leadership from the Washington office has confirmed their attendance and agenda as follows.

Action:

License the [Transaction Validation Tool \(TVT\)](#) to be alerted to errors in your A&D book - daily! Or, the [Serial Number Inventory Tool \(SNIT\)](#) to reconcile your A&D book and physical inventory! [Click](#) to watch!



Recent Publications

- **(03.05.2015)** Firearm Dealer Bound Book Records (A&D Records)
- **(02.27.2015)** Do You Have an ATF Contingency Plan?

Detailed timing of each session will be made available soon on the Orchid Advisors conference website.

Session 1:

Marvin Richardson and fellow executives: Updates from ATF HQ

Moderator: Jon Rydberg

Session 2:

ATF and Industry Breakout Sessions (Final topics based on FFL distribution)

Moderator: Jon Rydberg and John Badowski

Format: Open Q&A between participants and ATF

- Room 1 - Topic: Rulings and Regulations (13-5, 15-1, Revised 5300-4)
- Room 2 - Topic: Licenses (FFL, Import, NFA)
- Room 3 - Topic: Inspections and Traces
- Room 4 (Optional) - Private Sessions: ATF and Industry Executives

Session 3:

ATF training on Straw Purchases

[\(REGISTER NOW\)](#)

Advisory: Serial Number Inventory Control and Regulation 27 CFR 478.39a

It's an unfortunate circumstance when a manufacturer, importer or dealer is the victim of a robbery, but what about loss arising from inventory discrepancies? FFLs have had a long-standing obligation to report "timely," but what exactly does that mean and what does an "inventory" entail?

Let's start by differentiating between the concepts of an "Inventory Balance" and your Book of Acquisition and Disposition (the "A&D Book") – they aren't the same thing.

[\(READ MORE\)](#)

Advisory: ATF Right of Entry and Examination

The one thought in every licensee's mind is not if, but when, will ATF be knocking on the door for a compliance inspection. This possibility is ingrained into their minds from the offset, during their initial FFL application inspection. Among the numerous regulations that are reviewed are the provision of 27 CFR 478.23 - Right of entry and examination. Though an applicant (who later becomes a licensee) will acknowledge that they understand its implications, more than one licensee will scratch their head when an Industry

- **(02.27.2015)** What Can Trigger an Inspection of Your ITAR Compliance Program?
 - **(02.20.2015)** How Does ATF Define a Business?
 - **(02.13.2015)** Do Are You Doing Everything That You Should to Protect Your Technical Data?
-

Events:

May 11-13, 2015 Orlando, FL
[2015 Firearms Industry Compliance Conference](#)



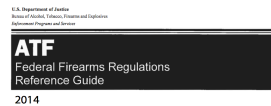
Sample list of Companies and Federal Regulators:

Federal Regulators: ATF;
Industry Members: Remington Outdoor Company, Cabela's, Parmatech, National Firearms Dealer Network, Kimber Mfg, Alexandria Industries, Camfour, General Dynamics, Sports Authority, Armalite, Oneida Molded Plastics, ARC MIM, AFT, Browning, Gander Mountain, Century International Arms, FN America, Gander Mountain, RSR Group, Inc., HTI Plastics, Dunham Sports, CZ-USA, MADDUX Enterprises, AIM Inc., YHM, Dunham Sports, Brownells, Sturm, Ruger & Co., Troy Industries, Trulock Tools, Sharp Shot Shop, ATWall, ATW Companies, Adams Arms, Edge LLC, EZCORP, Ryan Koetnizer CPA, Stag Arms LLC, Second Amendment Foundation, East Orange Shooting Sports, Edge Arms,

operation investigator (IOI) is at their door waiting at the start of the business day.

ATF's right of entry and examination per 27 CFR 478.23 has been summarized as follows, although we recommend that you consult the full regulation.

[\(READ MORE\)](#)



ATF Revises the Federal Firearms Regulations Reference Guide - 2014 Edition (Revised)

The Federal Firearms Regulations Reference Guide - 2014 Edition (ATF P 5300.4) has been updated and the revised edition is now [available](#). Updates to the 2014 edition include corrections of omissions and editing errors related to armor piercing ammunition.

The Orchid Store is Now Open!



Inside you will find great deals on Compliance Education, Awareness Posters, and software for your Federal Firearms License. Click [here](#) for our featured products!

NSSF Joins Orchid Advisors to Co-Sponsor Firearms Industry Compliance Conference



The National Shooting Sports Foundation (NSSF), the trade association for the firearms and ammunition industry, announced it would join Orchid Advisors in joint sponsorship of the annual Firearms Industry Compliance

Conference to be held May 11- 13, 2015 at the Marriott's Orlando World Center Resort. The 2015 conference brings together firearm manufacturers, importers, exporters, distributors, dealers and regulators such as the DOJ and ATF to answer the question, "How can I optimize compliance?"

Discounted registration available to all NSSF members.

[\(READ FULL PRESS RELEASE / REGISTER NOW!\)](#)

Honor Defense, Arms Authority, Nelson Kinder + Mosseau PC, War Sport Industries, Dasan USA, Bond Arms, DRS, Maverick Arms, Sunsetpalms Tactical Training Center, Business Automation Specialists of Minnesota, Inc., Centennial Gun Club, Williams Shooters Supply, Rifle Dynamics, Palmetto State Armory, Strategic Armory Corps, Michigan Ammo Co., The Safariland Group and many others. The growing list can be found [here](#).

Information:

Download Orchid Whitepapers

--[The Firearm](#)

[Compliance Ecosystem™](#)

--[Firearms Industry Compliance - Leading Technologies](#)

--[Serialized Inventory Analysis for the Firearms Industry](#)



OA Twitter



OA Website

Firearms Retailers to Benefit From Big Rock Sports and Orchid Advisors Partnership



Big Rock Sports, LLC and Orchid Advisors, the only management consultancy dedicated to the firearms industry, announced a partnership to bring best-in-class compliance services, technology and training to Big Rock's customers.

Big Rock Sports engaged Orchid Advisors to be a primary firearms compliance partner. The partnership will enable Big Rock Sports to offer its shooting sports customers significant discounts and access to member-only, in-person and one-on-one advisory services.

"Our goal at Big Rock Sports is to help our customers grow their businesses," says Wayne Decker, Senior VP of Operations at Big Rock Sports. "We do this by providing our customers a variety of business-building services and programs. Partnering with Orchid Advisors will allow us to expand the wide range of services that we offer.

[\(READ FULL PRESS RELEASE\)](#)

ITAR Services:

As of early 2014, ITAR fines and contracts lost have added up to a staggering \$182 million. Do you manufacture firearm components? Check out the services in the link below to see how you can avoid becoming a part of that ever-growing number. [Read more about Orchid Advisors' ITAR Services.](#)



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