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Orchid Advisors™
Transforming The Compliance Ecosystem™



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Advisory: How Does ATF Define a "Business"

As April 15 approaches, individuals and business are reviewing their operations from the previous year in preparation of their taxes. This would include any business opportunities or situations that would affect their tax liability. Likewise, Federal Firearms Licensees (FFLs) should review, on a regular basis, any changes (good, bad, or indifferent), which could impact their "business structure" and operations. Licensee should remember that business decisions based upon their tax implication might impact, unknowingly, their ability to continue act as a firearms licensee. It is also important to remember that defining business organizations according to ATF's definition is not necessarily the same as what you may have experienced when dealing with the Internal Revenue Service.

Let's take a look at a few examples.

Action:

License the [Transaction Validation Tool \(TVT\)](#) to be alerted to errors in your A&D book - daily! Or, the [Serial Number Inventory Tool \(SNIT\)](#) to reconcile your A&D book and physical inventory! [Click](#) to watch!



Recent Publications:

- **(02.13.2015)** Do Are You Doing Everything That You Should to Protect Your Technical Data?
- **(02.13.2015)** Reminders on Changes to

[\(READ MORE\)](#)

ATF Delivers Updated Firearms Manufacturers Report (Issued February 12, 2015)

The Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) has released the Annual Firearms Manufacturers and Export Report (AFMER), a comprehensive listing of manufacturing and export activity from all federally licensed manufacturers of firearms and destructive devices. The report is now available online at www.atf.gov.

[\(READ MORE\)](#)

Federal Court Rules Interstate Handgun Transfer Ban Unconstitutional

In a huge victory for supporters of gun rights, the United States District Court for the Northern District of Texas Fort Worth Division issued a ruling Wednesday declaring the federal ban on interstate transfers of handguns unconstitutional. The [28-page opinion](#) in the case of Frederic Russell Mance, Jr. against Attorney General Eric Holder, Jr. Bureau of Alcohol, Tobacco, Firearms and Explosive Director B. Todd Jones was signed by United States District Judge Reed O'Connor.

[\(READ MORE\)](#)

ATF to Speak at 2015 Firearms Industry Compliance Conference (FICC); Preliminary Agenda Released



	Track 1 Manufacturing, Import and Export	Track 2 Distributors and Dealers	Track 3 Enabling Technology and Regulations
Monday, May 11, 2015			
8:00-2:45	Pre-Conference Training Session (Dealers and Distributors)		
3:00-4:45	Pre-Conference Training Session (Manufacturers)		
5:00-7:00	Cocktail Reception		
Tuesday, May 12, 2015			
7:00-7:55	Breakfast and Exhibitor time		
8:00-8:15	Session 1	Introduction - Jon Rydberg, CEO, Orchid Advisors	
8:15-9:00	Session 2	(Keynote) Voices of the Firearms Industry, Mark Hatch, CEO, mBlast	
9:00-9:45	Session 3	(Keynote) An Interview with ATF Leadership	
9:45-10:15	Break and Exhibitor time		
10:15-11:00	Sessions 4a-4c	How do I improve my ATF inspection performance (Manufacturers and Importers)?	How does export control reform affect my business?
11:15-11:45	Sessions 5a-5c	How do I conduct third party due diligence and background checks to address ITAR and ATF concerns?	How do I best manage a Report of Violations, Warning Conference of Revocation Process?
12:00-12:55	Lunch Break		
1:00-2:30	Session 6	ATF Open Forum Roundtables	
2:30-3:00	Coffee, Networking, Exhibitor Break		
3:00-3:45	Session 7	How do I import guns and components correctly, Focus: Form 6, 6A, Customs Brokers and A&D Entries?	How do I use online technology to increase distribution and dealer sales?
4:00-4:45	Session 8	How to perform an ITAR / EAR self-assessment of me and my suppliers?	How do I enhance compliance with State firearm laws?
5:00-7:00	Cocktail Reception		
Wednesday, May 13, 2015			
7:00-7:55	Breakfast and Exhibitor time		
8:00-8:15	Session 9	Introduction - Jon Rydberg, CEO, Orchid Advisors	
8:15-9:00	Session 10	DDTC - Key Updates in the World of Exports	
9:15-10:00	Sessions 11a-11c	What controls can I implement to enhance business performance and mitigate top ATF compliance violations?	How do I improve my ATF inspection performance (Dealers and Distributors)?
10:00-10:30	Break and Exhibitor time		
10:30-11:15	Sessions 12a-12c	How do I engage a 3rd party subcontractor or outside service (i.e., heat treat, camo, etc.), obtain and manage variances?	How do I implement lasers, scanners, 1D / 2D barcode technology to control markings and asset tracking?
11:30-12:15	Sessions 13a-13c	How do I build my ITAR / EAR (export) compliance program and manual?	What five steps can I take to manage my growth from a startup to mid-sized dealer?
			How do I perform a serial number inventory and self-inspection?

The theme of the 2015 conference is "How can I optimize compliance?"

Over two-and-one-half days, the three session tracks will include "keynote" presentations, and networking opportunities related to the following areas:

- Business Location and Mailing Address
- **(01.29.2015)** Do You Export?
- **(01.15.2015)** How to Begin Your ATF Compliance Transformation
- **(01.08.2015)** Are Your Empowered Officials Truly Empowered
- **(12.11.2014)** Online Firearm Sales and Compliance
- **(12.04.2014)** Export Licensing 101 - What is DTrade?

Events:

May 11-13, 2015 Orlando, FL
[2015 Firearms Industry Compliance Conference](#)



Sample list of Companies and Federal Regulators:

Federal Regulators: ATF; Industry Members: Remington Outdoor Company, Parmatech, National Firearms Dealer Network, Kimber Mfg, Camfour, Oneida Molded Plastics, ARC MIM, AFT, Browning, Century International Arms, FN America, RSR Group, Inc., HTI Plastics, Dunham Sports, CZ-USA, MADDUX Enterprises, AIM Inc., YHM, Dunham Sports, Brownells, Sturm, Ruger & Co., Troy Industries, Trulock Tools, Sharp Shot Shop, ATWall, ATW Companies, Adams Arms, Edge LLC, EZCORP, Ryan Koetnizer CPA, Stag Arms LLC, Second Amendment

- Manufacturing and Import / Export Compliance
- Dealer and Distributor Compliance
- Regulations and Enabling Technology

Speaking requests should be **submitted online** prior to February 28, 2015; speakers will be notified by March 15. In addition, industry participants may submit requests for the ATF-delivered presentations to 2015FICC@orchidadvisors.com. Participants who wish to attend the event can register online on the **Firearms Industry Compliance Conference home page**

[Read Full Press Release](#) or [View the Preliminary Agenda](#)

Foundation, Edge Arms, Honor Defense, Arms Authority, Centennial Gun Club, Williams Shooters Supply, Rifle Dynamics, The Safariland Group and many others. The growing list can be found [here](#).

Information:

Download Orchid Whitepapers

--[The Firearm](#)

[Compliance Ecosystem™](#)

--[Firearms Industry Compliance - Leading Technologies](#)

--[Serialized Inventory Analysis for the Firearms Industry](#)



OA Twitter



OA Website

ITAR Services:

As of early 2014, ITAR fines and contracts lost have added up to a staggering \$182 million. Do you manufacture firearm components? Check out the services in the link below to see how you can avoid becoming a part of that ever-growing number. [Read more about Orchid Advisors' ITAR Services.](#)



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